

HONG SHIEH YUNG, TRAVIS

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OBJECTIVE

To excel in the Financial Industry with an established firm that is looking to groom a level-headed individual that is willing to make decisions and take calculated risks as circumstances evolve.

EDUCATION

Bachelor of Science in Business Administration, September 2006 - March 2010

Concentration in Finance

Economics minor

University of Oregon, Eugene, Oregon, USA

Relevant Courses

- Marketing research
- Financial Analysis
- Operation Management
- Information Technology
- Account auditing

EXPERIENCE

Director, Business Development, January 2012 – Present

Ironman minerals & Ores Pte Ltd, Singapore

- Help develop and implement organisation's development strategy for Indonesia market.
- Build and maintain key business relationships and identify new business opportunities.
- Oversee and manage projects for the organisation's Indonesia operations.
- Establish and co-ordinate cross-border business activities with various regional teams.

Officer, January 2011 – November 2011

UOB Bullion and Futures Limited, Singapore

- LME, Indices, Commodities, Options, and Currencies trade execution for Institutional and Retail clients.
- Advise clients on market conditions.
- Monitor client positions for risk management.
- Build and develop new and existing client relationships.

Platforms Used

- CQG Trader
- CQG Integrated Client
- Marex Spectron E-Trader

- X_Trader
- Bloomberg

Logistic Assistant Manager, June 2003 – June 2006

O2 Enterprise Private Limited, Singapore

- Smoothly coordinated the logistics for a product contest with over 200 competitors.
- Established strong relationships with customers to maintain and grow their business.
- Managed in-house operations to ensure the smooth provision of services to customers leading to good customer satisfaction rate.

Administration Assistant (Insurance claims), September 2002 – June 2003

Mitsui Sumitomo Private Limited, Singapore

- Initiated a new filing system to shorten file retrieval time resulting in easier access to client information.
- Efficiently calculated claim excess numbers to ensure the quick and timely processing of customer claims.

SKILLS AND CAPABILITIES

- Strong analytical and numerical skills
- Good interpersonal and communication skills
- Highly adaptable with a positive learning attitude
- Able to work as a team player or independently
- High proficiency in computing skills (i.e. MS Words, Excel and PowerPoint)
- Proficient in speaking and writing English and Mandarin

EXTRA CURRICULAR ACTIVITIES

- Alpha Kappa Sai Fraternity - Member, Eugene, Oregon, USA
- Hong Kong Student Association - Active Member, Eugene, Oregon, USA
- Society for the Prevention of Cruelty to Animals - Volunteer, Singapore

HOBBIES

- Bowling
- Scuba Diving
- Snowboarding
- Mountain Biking
- Volunteer Work